

MD ANALYSIS

CA 5 October Analysis

GAT Constitutional Area 5 Leader: TAE-SUP LEE

July 2017 to October 2017 (4 months) Results

CA 5	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
New Clubs	75	129	87	93	75
Charter Members	2589	4359	3134	3661	3054
New Members	14791	15333	14601	15650	18183
Drops	10492	9844	12633	11607	16839
Net Growth	8021	10860	6281	8761	5811

October (Only Results)

CA 5	Oct-14	Oct-15	Oct-16	Oct-17
New Clubs	54	27	29	28
Charter Members	1706	954	1097	964
New Members	3768	2734	2893	2983
Drops	1697	1188	944	1567
Net Growth	3965	2652	3211	2560

Statement for 2nd Quarter Results(previous 3 years)

CA 5	2014-2015 2nd Qtr	2015-2016 2nd Qtr	2016-2017 2nd Qtr
New Clubs	113	115	85
Charter Members	3695	3875	2895
New Members	7306	6449	6682
Drops	8541	7606	7083
Net Growth	2920	3340	3021

MD Wise Analysis

MD	GMT Area	CA 5	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
300	Rep Of China	New Clubs	15	19	7	16	13
		Charter Members	601	652	372	577	575
		New Members	4583	4745	4768	4574	5152
		Drops	2660	3531	3380	3162	3638
		Net Growth	2847	2213	2193	2265	2531
Total	Pei-Jen Chen	New Clubs	15	19	7	16	13
		Charter Members	601	652	372	577	575
		New Members	4583	4745	4768	4574	5152
		Drops	2660	3531	3380	3162	3638
		Net Growth	2847	2213	2193	2265	2531

October (Only) Results

MD	GMT Area	CA 5	Oct-14	Oct-15	Oct-16	Oct-17
300	Rep Of China	New Clubs	5	0	2	2
		Charter Members	171	35	59	76
		New Members	946	449	696	401
		Drops	75	133	84	97
		Net Growth	1070	386	698	413
Total	Pei-Jen Chen	New Clubs	5	0	2	2
		Charter Members	171	35	59	76
		New Members	946	449	696	401
		Drops	75	133	84	97
		Net Growth	1070	386	698	413

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2014-2015 2nd Qtr	2015-2016 2nd Qtr	2016-2017 2nd Qtr
300	Rep Of China	New Clubs	27	3	9
		Charter Members	795	171	292
		New Members	1531	952	1107
		Drops	1225	1672	1499
		Net Growth	1200	-434	65
Total	Pei-Jen Chen	New Clubs	27	3	9
		Charter Members	795	171	292
		New Members	1531	952	1107
		Drops	1225	1672	1499
		Net Growth	1200	-434	65

MD Wise Analysis

MD	GMT Area	CA 5	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
354	Republic Of Korea	New Clubs	3	4	6	14	7
		Charter Members	124	205	207	465	265
		New Members	1230	1438	1383	1459	1058
		Drops	1235	1143	1463	1098	1325
		Net Growth	291	664	302	909	67
355	Republic Of Korea	New Clubs	5	2	3	0	8
		Charter Members	140	84	126	11	297
		New Members	1363	1737	1741	1549	1608
		Drops	1130	1050	1199	1029	1015
		Net Growth	430	859	763	591	987
356	Republic Of Korea	New Clubs	4	4	7	5	2
		Charter Members	108	127	236	278	109
		New Members	1392	1542	1684	1542	1566
		Drops	1211	1034	1315	1211	822
		Net Growth	475	692	676	739	923
Total	Chul-Jae Lee	New Clubs	12	10	16	19	17
		Charter Members	372	416	569	754	671
		New Members	3985	4717	4808	4550	4232
		Drops	3576	3227	3977	3338	3162
		Net Growth	1196	2215	1741	2239	1977

October (Only) Results

MD	GMT Area	CA 5	Oct-14	Oct-15	Oct-16	Oct-17
354	Republic Of Korea	New Clubs	1	3	7	3
		Charter Members	24	77	218	144
		New Members	344	244	335	201
		Drops	234	168	166	238
		Net Growth	146	163	409	115
355	Republic Of Korea	New Clubs	2	1	0	0
		Charter Members	64	60	0	4
		New Members	356	280	213	237
		Drops	197	245	142	170
		Net Growth	235	109	81	80
356	Republic Of Korea	New Clubs	0	3	3	1
		Charter Members	6	98	171	74
		New Members	203	247	215	263
		Drops	134	192	176	111
		Net Growth	81	168	220	237
Total	Chul-Jae Lee	New Clubs	3	7	10	4
		Charter Members	94	235	389	222
		New Members	903	771	763	701
		Drops	565	605	484	519
		Net Growth	462	440	710	432

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2014-2015 2nd Qtr	2015-2016 2nd Qtr	2016-2017 2nd Qtr
354	Republic Of Korea	New Clubs	7	7	11
		Charter Members	187	227	327
		New Members	1218	948	1447
		Drops	1206	1325	1220
		Net Growth	235	-104	595
355	Republic Of Korea	New Clubs	5	3	1
		Charter Members	186	133	27
		New Members	891	823	678
		Drops	920	1195	1062
		Net Growth	183	-210	-322
356	Republic Of Korea	New Clubs	0	9	6
		Charter Members	10	311	257
		New Members	708	729	611
		Drops	949	940	923
		Net Growth	-199	250	-35
Total	Chul-Jae Lee	New Clubs	12	19	18
		Charter Members	383	671	611
		New Members	2817	2500	2736
		Drops	3075	3460	3205
		Net Growth	219	-64	238

MD Wise Analysis

MD	GMT Area	CA 5	2013-2014	2017-2018
335	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	419	531
		Drops	252	246
		Net Growth	180	309
330	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	0	435
		Drops	0	308
		Net Growth	0	158
334	Japan	New Clubs	0	1
		Charter Members	0	21
		New Members	637	522
		Drops	336	346
		Net Growth	311	222
331	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	0	204
		Drops	0	125
		Net Growth	0	86
332	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	0	345
		Drops	0	237
		Net Growth	0	127
333	Japan	New Clubs	0	0
		Charter Members	0	0
		New Members	0	446
		Drops	0	336
		Net Growth	0	131
336	Japan	New Clubs	0	1
		Charter Members	0	38
		New Members	526	483
		Drops	354	368
		Net Growth	183	167
337	Japan	New Clubs	0	0
		Charter Members	8	0
		New Members	535	483
		Drops	354	344
		Net Growth	223	159
Total Masayoshi Maruyama, Yasuhisa Nakamura		New Clubs	0	2
		Charter Members	8	59
		New Members	2117	3449
		Drops	1296	2310
		Net Growth	897	1359

MD Wise Analysis

MD	GMT Area	CA 5	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
NA	Undistricted	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	1	1	0	13	3
		Drops	0	1	33	6	6
		Net Growth	1	0	-33	7	-3
303	Hong Kong China Macao	New Clubs	0	2	3	2	0
		Charter Members	0	45	84	54	0
		New Members	158	187	128	118	0
		Drops	85	147	121	120	0
		Net Growth	82	97	103	60	0
	China	New Clubs	40	73	42	47	16
		Charter Members	1311	2572	1614	2002	975
		New Members	2496	3416	3270	4442	3447
		Drops	1639	1270	3739	3961	6181
		Net Growth	2331	4926	1392	2872	-1325
Total	Ziyu Lin	New Clubs	40	75	45	49	16
		Charter Members	1311	2617	1698	2056	975
		New Members	2655	3604	3398	4573	3450
		Drops	1724	1418	3893	4087	6187
		Net Growth	2414	5023	1462	2939	-1328

October (Only) Results

MD	GMT Area	CA 5	Oct-14	Oct-15	Oct-16	Oct-17
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	5	0
		Drops	0	2	0	4
		Net Growth	0	-2	5	-4
303	Hong Kong China Macao	New Clubs	0	0	0	0
		Charter Members	1	0	4	0
		New Members	43	10	14	0
		Drops	9	3	16	0
		Net Growth	39	7	2	0
	China	New Clubs	37	12	12	13
		Charter Members	1192	495	529	451
		New Members	886	874	778	783
		Drops	295	233	137	282
		Net Growth	1857	1184	1230	1022
Total	Ziyu Lin	New Clubs	37	12	12	13
		Charter Members	1193	495	533	451
		New Members	929	884	797	783
		Drops	304	238	153	286
		Net Growth	1896	1189	1237	1018

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2014-2015 2nd Qtr	2015-2016 2nd Qtr	2016-2017 2nd Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	2	2	7
		Drops	2	5	6
		Net Growth	0	-3	1
303	Hong Kong China Macao	New Clubs	0	0	1
		Charter Members	6	14	33
		New Members	84	40	34
		Drops	31	57	37
		Net Growth	66	3	31
	China	New Clubs	56	78	45
		Charter Members	2028	2632	1668
		New Members	1620	1932	1739
		Drops	1866	910	840
		Net Growth	1967	3855	2754
Total	Ziyu Lin	New Clubs	56	78	46
		Charter Members	2034	2646	1701
		New Members	1706	1974	1780
		Drops	1899	972	883
		Net Growth	2033	3855	2786

MD Wise Analysis

MD	GMT Area	CA 5	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
301	Philippines	New Clubs	4	19	11	1	6
		Charter Members	188	509	251	48	246
		New Members	573	778	580	676	681
		Drops	695	1232	685	531	589
		Net Growth	150	121	213	229	410
308	Brunei Malaysia Singapore	New Clubs	1	5	4	4	11
		Charter Members	39	137	144	114	249
		New Members	473	884	688	867	785
		Drops	280	266	539	292	428
		Net Growth	269	802	348	727	645
204	Cnmi Guam Marshall Islands	New Clubs	0	0	1	0	0
		Charter Members	0	0	33	0	0
		New Members	51	31	51	31	29
		Drops	44	21	23	41	86
		Net Growth	13	14	61	-10	-57
Total	Ek Phang Bobby Eng	New Clubs	5	24	16	5	17
		Charter Members	227	646	428	162	495
		New Members	1097	1693	1319	1574	1495
		Drops	1019	1519	1247	864	1103
		Net Growth	432	937	622	946	998

October (Only) Results

MD	GMT Area	CA 5	Oct-14	Oct-15	Oct-16	Oct-17
301	Philippines	New Clubs	6	4	0	3
		Charter Members	161	89	0	74
		New Members	355	247	278	268
		Drops	646	98	108	107
		Net Growth	-101	250	178	255
308	Brunei Malaysia Singapore	New Clubs	2	1	2	3
		Charter Members	66	33	43	70
		New Members	336	177	179	117
		Drops	44	75	71	71
		Net Growth	371	149	161	123
204	Cnmi Guam Marshall Islands	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	6	33	7	6
		Drops	5	8	3	12
		Net Growth	4	26	4	-6
Total	Ek Phang Bobby Eng	New Clubs	8	5	2	6
		Charter Members	227	123	43	144
		New Members	697	457	464	391
		Drops	695	181	182	190
		Net Growth	274	425	343	372

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2014-2015 2nd Qtr	2015-2016 2nd Qtr	2016-2017 2nd Qtr
301	Philippines	New Clubs	11	7	4
		Charter Members	280	191	86
		New Members	508	407	492
		Drops	1695	775	723
		Net Growth	-871	-141	-132
308	Brunei Malaysia Singapore	New Clubs	4	2	4
		Charter Members	124	57	103
		New Members	404	298	250
		Drops	176	256	294
		Net Growth	373	125	88
204	Cnmi Guam Marshall Islands	New Clubs	0	0	0
		Charter Members	1	1	0
		New Members	17	40	14
		Drops	35	43	32
		Net Growth	-11	1	-17
Total	Ek Phang Bobby Eng	New Clubs	15	9	8
		Charter Members	405	249	189
		New Members	929	745	756
		Drops	1906	1074	1049
		Net Growth	-509	-15	-61

MD Wise Analysis

MD	GMT Area	CA 5	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
NA	Undistricted	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	7	4	8	9
		Drops	0	28	14	7	13
		Net Growth	0	-21	-10	1	-4
310	Thailand	New Clubs	3	1	3	4	8
		Charter Members	70	28	67	112	213
		New Members	354	567	304	371	251
		Drops	217	121	122	149	230
		Net Growth	235	493	273	371	255
303	Hong Kong China Macao	New Clubs	0	0	0	0	2
		Charter Members	0	0	0	0	66
		New Members	0	0	0	0	145
		Drops	0	0	0	0	196
		Net Growth	0	0	0	0	23
Total	Teresa Mann	New Clubs	3	1	3	4	10
		Charter Members	70	28	67	112	279
		New Members	354	574	308	379	405
		Drops	217	149	136	156	439
		Net Growth	235	472	263	372	274

October (Only) Results

MD	GMT Area	CA 5	Oct-14	Oct-15	Oct-16	Oct-17
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	4	7
		Drops	20	0	2	10
		Net Growth	-20	0	2	-3
310	Thailand	New Clubs	1	3	3	2
		Charter Members	21	66	73	41
		New Members	293	173	169	90
		Drops	38	31	39	54
		Net Growth	283	212	221	80
303	Hong Kong China Macao	New Clubs	0	0	0	1
		Charter Members	0	0	0	21
		New Members	0	0	0	22
		Drops	0	0	0	11
		Net Growth	0	0	0	33
Total	Teresa Mann	New Clubs	1	3	3	3
		Charter Members	21	66	73	62
		New Members	293	173	173	119
		Drops	58	31	41	75
		Net Growth	263	212	223	110

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2014-2015 2nd Qtr	2015-2016 2nd Qtr	2016-2017 2nd Qtr
NA	Undistricted	New Clubs	1	1	0
		Charter Members	24	29	0
		New Members	0	15	4
		Drops	20	0	7
		Net Growth	4	48	-3
310	Thailand	New Clubs	2	5	4
		Charter Members	54	109	102
		New Members	323	263	299
		Drops	416	428	440
		Net Growth	-27	-50	-4
Total	Teresa Mann	New Clubs	3	6	4
		Charter Members	78	138	102
		New Members	323	278	303
		Drops	436	428	447
		Net Growth	-23	-2	-7

